



News, information, perspectives for small business clients, owners and managers of Nagel CPAs, LLC.

Greetings!

Upcoming filing deadlines:

The filing deadline for Partnership and S-Corporation returns is approaching on March 15. Even though the start to tax season was delayed due to the December 27 enactment of the Consolidated Appropriations Act, we are ahead of where we were this time last year. Nonetheless, the surge is upon us.

Fortunately, no tax is due at this deadline and extension requests are generally accepted automatically. Watch your inbox carefully for emails from members of our firm as we do our best to deliver final tax returns for e-filing over the next three weeks.

Other important deadlines:

As I reflect on this tax season, and the tumultuous past twelve months, it occurs to me that “deadlines” drive much of the American economy, if not our entire culture. For most business owners, it is easy to delegate compliance-oriented deadlines to administrative staff so owners can focus on tasks only they can complete. That delegation is appropriate.

While many, if not most, deadlines are based on government regulations, many are not. This past six months, the demand for refinancing mortgage debt on business real estate has been remarkable. Low rates are driving the demand and changes in the political climate have compounded the rush to refinance before rates start climbing. Loan application processing times are lengthening and anxiety to get in the queue is rising. *If you will be needing help with organizing data for your loan app, please contact us just to let us know your needs and timing.* Lead times to complete tax work, and more importantly, financial accounting or bookkeeping, can be critical in timely processing.

Uncertainty in future deadlines:

Conventional wisdom would imply that deadlines are concrete, firm dates. Often that is not so in tax and financial planning. As the Biden administration establishes its cabinet and the first major pieces of legislation are debated, it is no surprise to business owners that changes are coming for which we must be prepared to act.

Act? In what way? How soon? What lead time do we have to make big decisions?

Of course, I am hinting at the need to carefully consider threatened (promised?) tax rate increases, rescinded tax policy of the Trump administration, and new proposals for generating revenue to fund recent COVID relief legislation and pending infrastructure proposals, long over-due.

It is time to thoughtfully consider big future events such as retirement dates and exit strategies. Building value for maximizing sales prices of businesses or business units

required substantial lead times. So does work force expansion and training.

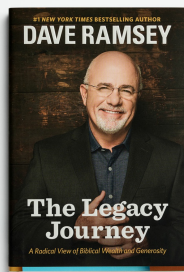
With threatened increases in estate tax rates, proposed elimination of capital gains preferences and basis adjustments, demand for valuation services and legal work are likely to increase in an unprecedented fashion.

Plan ahead. Reflect on the biggest of big issues likely to affect your world in 2021. We will be watching activity in Washington and State capitols and will do our best to help watch for future opportunities for your businesses and families.

Roger C. Nagel, CPA/PFS, CMA, CGMA

"With Democrats controlling the presidency and Congress, Biden's chances of accomplishing his tax legislative agenda have improved—but the early part of his presidency will be focused on restoring the pandemic-stricken economy and navigating a slender Democratic Senate majority."

Biden's Tax Plans For His First 100 Days—His Stimulus Tax Proposals Are Just The Beginning



The Legacy Journey

FREE book offer!

***While supplies last.**

Nagel CPAs, LLC is offering a FREE copy of The Legacy Journey for every business or individual who chooses to extend their 2021 tax returns.

Please contact Rie Lamar at 505-898-2558 or rlamar@nagelcpa.us to request an extension and get on the FREE book list!

Nagel on Finances: Unexpected tax consequences

"Despite all the debate, committee hearings, drafting and re-drafting, despite the spirit and intent of Congressional will, tax laws get signed into action with unintended consequences."

If you know someone that would benefit from the information provided in these newsletters please contact rlamar@nagelcpa.us, or call 505-898-2558 to add them to our subscriber list.



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